



PL-FOV.20200713 (New stocks for those with \* will be by Order Basis. Minimum Order of 25kg.)  
**SALE items - Prices are already discounted only for 1kg and 500ml sizes.**

Ambience Code	Category	Ambience Name				1kg	500ml	125ml	30ml	Remarks	
			Personal Care	Home Fragrance	Household						Discol
2588	* Citrus	Icy Lotus & Yuzu	•	•		25%	2,653.56	1,326.78	442.26	150.94	SALE
7011	Citrus	Lemon	•	•		20%	1,289.25	644.62	161.16	78.68	
20762	Citrus	Lemon & White Pepper	•				3,603.60	1,801.80	450.45	152.91	
2044	* Citrus	Lemon Tonic	•			40%	1,808.33	904.16	376.74	130.42	SALE
40646	Citrus	Lemongrass (Natural)									OUT OF STOCK
61698	Citrus	Lemongrass Verbena Blend	•	•			2,576.76	1,288.38	322.10	130.20	
70788	Citrus	Lime		•							OUT OF STOCK
3191	Citrus	Lime Blossom	•				3,823.57	1,911.79	477.95	154.71	
70876	Citrus	Orange	•	•		20%	1,587.29	793.64	248.01	110.47	SALE
70275	* Citrus	Pink Pomelo		•		20%	1,243.23	621.61	194.25	96.15	SALE
30065	Citrus	Sandalwood Citrus	•	•			3,837.27	1,918.64	479.66	155.12	
21359	Citrus	Sparkling Lime & Grapefruit	•	•							OUT OF STOCK
61636	Citrus	Sunsilk Summer -type	•				2,000.05	1,000.03	250.01	143.66	
20007631	Citrus	Sweet Orange (Natural)	•	•		0%	2,200.00	1,100.00	275.00	106.00	
12365	Citrus	Sweet Oranges	•	•							OUT OF STOCK
70252	* Citrus	Tangerine	•	•		30%	1,339.71	669.86	239.23	86.08	SALE; For Phase Out
<b>MARINE</b>											
20555	Marine	Aqua Freesia & Cypress	•				2,818.01	1,409.00	352.25	136.62	
7807	Marine	Bayview	•	•			3,571.70	1,785.85	446.46	147.15	
20927	* Marine	Elements	•			25%	2,358.72	1,179.36	393.12	139.15	SALE
13312/2	Marine	Frosted Cocktail	•			30%	1,834.56	917.28	327.60	123.42	SALE
20101	Marine	Isle of Pentellaria	•								OUT OF STOCK
21287	* Marine	Lemon Cucumber	•	•		20%	2,515.97	1,257.98	393.12	139.15	SALE
25148	Marine	Lychee Citrus Splash	•	•			3,248.48	1,624.24	406.06	128.24	
12754	* Marine	Mojito	•	•		30%	1,972.15	986.08	352.17	129.32	SALE; For Phase Out
11445	Marine	Ocean	•	•			2,344.89	1,172.45	293.11	122.48	
20564	Marine	Posidonia	•								OUT OF STOCK
12588	Marine	Sea Salt & Mandarin Oranges	•	•			3,053.92	1,526.96	381.74	131.62	
12137	Marine	Soft woods	•	•		15%	2,395.88	1,197.94	352.34	138.26	SALE
1911	Marine	Sporty Woman	•	•		20%	2,348.79	1,174.39	367.00	145.05	SALE
12671	Marine	Water	•	•		20%	2,515.97	1,257.98	393.12	139.15	SALE
1839	Marine	Water lily & Vetiver	•	•		25%	2,211.30	1,105.65	368.55	133.25	SALE
<b>GREEN</b>											
42632	Green	Alveo Land					3,200.00	-	-	-	
61640	Green	Dove Cucumber Green Tea	•				1,683.31	841.66	210.41	89.61	
12232	Green	Earth	•	•		20%	2,564.71	1,282.36	400.74	146.72	SALE
70675	* Green	Fresh Laundry	•	•							OUT OF STOCK
18202	Green	Green Olive	•	•			1,636.81	818.41	204.60	89.10	
11848	* Green	Impulse	•			30%	1,880.42	940.21	335.79	125.39	SALE; For Phase Out
61321	* Green	Orange & Honeysuckle	•	•		20%	1,729.73	864.86	270.27	109.66	SALE
12352	* Green	Summer Pleasures	•	•		20%	2,306.30	1,153.15	360.36	131.29	SALE
1899	Green	Winter Wonderland	•	•							OUT OF STOCK
<b>FLORAL</b>											
25323	* Floral	28 Dozen Roses & Jasmine Flowers	•	•		30%	1,476.82	738.41	263.72	108.09	SALE; For Phase Out
10548	Floral	Aire Florale		•							OUT OF STOCK
25313	* Floral	Apricot-finged Rose	•			30%	1,796.95	898.48	320.88	121.81	SALE; For Phase Out
52287	Floral	Arctic Frozen Lakes	•	•							OUT OF STOCK
11920	* Floral	Bergamot & Peony	•	•		25%	1,779.76	889.88	296.63	147.67	SALE
10396	Floral	Bergamot Orange & Patchouli		•							OUT OF STOCK
60857	* Floral	Chamomile (Camomilia)	•	•		30%	1,009.01	504.50	180.18	93.24	SALE; For Phase Out
10609	* Floral	Eden Mist	•	•		30%	2,430.79	1,215.40	434.07	148.98	SALE; For Phase Out
12146	Floral	Freesia	•	•							OUT OF STOCK
1631	* Floral	Glamour	•			30%	1,834.56	917.28	327.60	123.42	SALE; For Phase Out
12569	* Floral	Green Light	•	•		30%	1,880.42	940.21	335.79	125.39	SALE; For Phase Out
10499	Floral	Green Lilac	•	•			2,994.72	1,497.36	374.34	129.84	
11970	* Floral	Green Mandarin, Jasmine & Cedar	•				-	-	-	141.11	For Phase Out
12284	Floral	Honeyed Roses	•	•			2,620.80	1,310.40	327.60	123.42	
6588	Floral	Honeysuckle	•			20%	2,178.26	1,089.13	340.35	121.68	SALE
6543	Floral	Jasmine	•	•							OUT OF STOCK
25324	* Floral	Jasmine & Honeysuckle	•	•			-	-	369.86	133.57	For Phase Out
10028	Floral	Lotus & Lily	•	•			3,152.36	1,576.18	394.04	149.37	
12820	* Floral	Morning Dew Jasmine	•			30%	1,737.20	868.60	310.21	129.32	SALE; For Phase Out
11876	* Floral	Narcissus	•	•		30%	2,018.02	1,009.01	360.36	131.29	SALE; For Phase Out
11985	* Floral	Neroli	•	•		30%	3,210.48	1,605.24	573.30	182.39	SALE; For Phase Out
12612	* Floral	Nude Rose	•				-	-	360.36	131.29	For Phase Out
1997	* Floral	Peach & Jasmine	•				-	-	327.60	123.42	For Phase Out

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Ambience Code	Category	Ambience Name	Personal Care			Home Fragrance			1kg	500ml	125ml	30ml	Remarks
			Discol			Discol							
1295	* Floral	Peach Prosecco	•	•	•	20%	2,466.43	1,233.22	385.38	132.49	SALE		
12130	* Floral	Peony & Osmanthus	•	•	•	20%	1,991.81	995.90	311.22	119.49	SALE		
13235	* Floral	Pure White	•	•	•	25%	2,250.09	1,125.05	375.02	144.30	SALE		
71080	Floral	Red Rose	•	•	•		1,402.82	701.41	175.35	91.97			
61927	* Floral	Romance	•	•	•	20%	1,349.39	674.69	210.84	95.91	SALE		
	Floral	Rose	•	•	•						OUT OF STOCK		
2612A07	* Floral	Rose Tendre	•	•	•		-	1,242.26	310.56	119.34	For Phase Out		
13102	Floral	Rose Water	•	•	•						OUT OF STOCK		
11915	* Floral	Saffron Rose	•	•	•	30%	1,926.29	963.14	343.98	127.36	SALE; For Phase Out		
22159	Floral	Sampaguita	•	•	•		2,497.97	1,248.98	312.25	114.94			
12326	* Floral	Spring Roses	•	•	•	30%	2,018.02	1,009.01	360.36	131.29	SALE; For Phase Out		
12583	* Floral	Sweet Florals	•	•	•	30%	1,880.42	940.21	335.79	125.39	SALE; For Phase Out		
13244	* Floral	Tease	•	•	•		-	-	368.55	133.25	For Phase Out		
12331	* Floral	The Moon	•	•	•		-	1,441.44	360.36	131.29	For Phase Out		
4852	* Floral	Tiaree	•	•	•	20%	1,349.39	674.69	210.84	101.80	SALE		
12286	* Floral	Tres Chic	•	•	•		-	-	-	-	For Phase Out		
12513	* Floral	Wedding Roses	•	•	•		-	-	-	125.39	For Phase Out		
1300	* Floral	White Cashmere	•	•	•	20%	2,411.10	1,205.55	376.74	130.42	SALE		
25330	* Floral	White Diamonds	•	•	•	30%	2,273.94	1,136.97	406.06	142.25	SALE; For Phase Out		
1500	* Floral	Wild Hyacinth & White Lily	•	•	•		-	-	-	156.84	For Phase Out		
11197	Floral	Womanity	•	•	•	25%	3,014.58	1,507.29	502.43	178.24	SALE		
11959	* Floral	Ylang, Jasmine & Vanilla	•	•	•	20%	2,463.55	1,231.78	384.93	137.18	SALE		
51562	Floral	Ylang-ylang	•	•	•		1,755.94	877.97	219.49	102.87			
											OUT OF STOCK		
<b>FRUITY</b>													
10233	Fruity	Apple Jasmine & Cedar	•	•	•							OUT OF STOCK	
11447	Fruity	Apple Mimosa	•	•	•							OUT OF STOCK	
10985	* Fruity	Apple Splash	•	•	•		-	1,310.40	409.50	143.08	For Phase Out		
1293	* Fruity	Berry Blast	•	•	•		-	-	368.09	128.34	For Phase Out		
1301V11	Fruity	Black Currant & Bergamot	•	•	•							OUT OF STOCK	
12559	* Fruity	Black Rose	•	•	•	30%	2,063.88	1,031.94	368.55	133.25	SALE; For Phase Out		
12085	* Fruity	Blood Orange & Frangipani	•	•	•		-	-	335.79	125.39	For Phase Out		
10793	Fruity	Brazilian Carnivale	•	•	•							OUT OF STOCK	
12191	Fruity	Bubblegum Blast	•	•	•							OUT OF STOCK	
61922	* Fruity	Charm	•	•	•		-	-	229.32	99.84	For Phase Out		
11515	* Fruity	Clean Laundry	•	•	•	20%	2,620.80	1,310.40	409.50	143.08	SALE		
12562	Fruity	Coachella	•	•	•		3,000.12	1,500.06	375.02	144.30			
11506	Fruity	Cocktail Hour	•	•	•		2,200.27	1,100.13	275.03	117.66			
11685	Fruity	Cotton Candy	•	•	•		3,221.36	1,610.68	402.67	158.22			
1298	Fruity	Cranberry Tart	•	•	•		3,083.04	1,541.52	385.38	132.49			
12587	* Fruity	Desires	•	•	•	20%	2,411.10	1,205.55	376.74	125.39	SALE		
11852	* Fruity	Eau de Couture	•	•	•	20%	2,725.63	1,362.82	425.88	147.01	SALE		
11195	Fruity	Enchanted	•	•	•						OUT OF STOCK		
61926	Fruity	Entice	•	•	•		2,027.44	1,013.72	253.43	103.77			
10891	* Fruity	Exotic Passionfruit	•	•	•	25%	2,358.72	1,179.36	393.12	139.15	SALE		
26071	* Fruity	Fairy Floss	•	•	•		2,428.78	1,214.39	303.60	112.86			
3007V11	* Fruity	Fire Dancers	•	•	•		-	-	444.15	151.40	For Phase Out		
25154	Fruity	Fresh Peony	•	•	•		3,468.47	1,734.23	433.56	144.05			
11794	* Fruity	Fruit Cocktail	•	•	•	20%	2,030.80	1,015.40	317.31	131.29	SALE		
10732	Fruity	Fruite et Fleur	•	•	•						OUT OF STOCK		
11894	Fruity	Garden of Eden	•	•	•		2,686.32	1,343.16	335.79	125.39			
12206	* Fruity	Gardenia & Frangipani	•	•	•		3,316.00	1,658.00	414.50	139.48			
13030	Fruity	Goddess	•	•	•		2,979.93	1,489.97	372.49	143.63			
11806	* Fruity	Grapefruit Pudding	•	•	•		-	1,441.44	360.36	131.29	For Phase Out		
70104	Fruity	Green Apple & Pine	•	•	•	50%	1,013.69	506.84	253.42	111.91	SALE		
11938	* Fruity	Guava, Honeysuckle & Praline	•	•	•		-	1,244.88	311.22	119.49	For Phase Out		
1291	* Fruity	Hibiscus Punch	•	•	•		-	-	-	132.49	For Phase Out		
12265	* Fruity	Honeyed Pear & Jasmine	•	•	•	20%	2,044.22	1,022.11	319.41	121.46	SALE		
4111	* Fruity	Japanese Kudzu	•	•	•	25%	1,130.22	565.11	188.37	90.01	SALE		
12127	* Fruity	Juicy Blueberry	•	•	•	30%	1,926.29	963.14	343.98	127.36	SALE; For Phase Out		
12224	Fruity	Juicy Green Apple	•	•	•	15%	2,060.60	1,030.30	303.03	117.53	SALE		
12606	* Fruity	La Vie En Rose	•	•	•	20%	2,149.06	1,074.53	335.79	125.39	SALE		
2042	* Fruity	Ladybug	•	•	•	30%	2,158.13	1,079.06	385.38	132.49	SALE; For Phase Out		
11564	* Fruity	Luscious Delight	•	•	•	30%	1,742.83	871.42	311.22	119.49	For Phase Out		
11480	Fruity	Magnetism	•	•	•		2,595.28	1,297.64	324.41	133.25			
12917	* Fruity	Manhattan	•	•	•	20%	2,213.80	1,106.90	345.91	123.02	SALE		
12065	* Fruity	Marmalade	•	•	•		-	1,006.84	314.64	115.51	For Phase Out		
50781	Fruity	Melon	•	•	•						OUT OF STOCK		
12521	* Fruity	Midnight	•	•	•	40%	1,729.73	864.86	360.36	131.29	SALE		
12954	* Fruity	New Bloom	•	•	•	20%	1,894.52	947.26	296.02	125.39	SALE		
12092	Fruity	Ocean Laze	•	•	•		2,676.31	1,338.16	334.54	140.56			
11100	* Fruity	Orange & Jasmine	•	•	•	25%	2,116.81	1,058.41	352.80	141.11	SALE		

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			Discou			Discou							
11962	* Fruity	Peach & Lychee Sorbet	•			20%			2,253.89	1,126.94	352.17	129.32	SALE
1296	* Fruity	Pear Mimosa	•			20%			2,466.43	1,233.22	385.38	132.49	SALE
12590	* Fruity	Praline & Raspberry	•			30%			1,880.42	940.21	335.79	125.39	SALE; For Phase Out
12188	* Fruity	Pretty Floral Bouquet	•	•		20%			2,253.89	1,126.94	352.17	129.32	SALE
12959	Fruity	Raspberry & Pomegranate	•	•					2,751.84	1,375.92	343.98	127.36	
12053	* Fruity	Raspberry Iced Tea	•			20%			2,096.64	1,048.32	327.60	123.42	SALE
70879	Fruity	Red Apple	•	•	•				1,175.49	587.75	146.94	75.26	
12789	* Fruity	Red Berries	•	•		20%			1,985.37	992.68	310.21	129.32	SALE
26077	Fruity	Red Currant & Apricot Sorbet	•						3,144.96	1,572.48	393.12	134.35	
11889	* Fruity	Red Currant, Jasmine & Tuberose	•			30%			1,617.95	808.98	288.92	123.42	SALE; For Phase Out
12276	* Fruity	Red Tea & Cranberry	•						-	-	434.07	148.98	For Phase Out
13369/7	* Fruity	Rhubarb & Black Currant	•	•		30%			1,697.45	848.72	303.12	137.18	SALE; For Phase Out
12278	* Fruity	Rhubarb & Patchouli	•	•					-	-	393.12	139.15	For Phase Out
12166	Fruity	Spring Blossom	•	•	•								OUT OF STOCK
70947	Fruity	Strawberry	•	•	•	15%			1,175.68	587.84	146.96	93.94	
13434/4	* Fruity	Sugared Plum	•			30%			2,018.02	1,009.01	360.36	131.29	SALE; For Phase Out
12664	* Fruity	Summer Jam	•			30%			1,776.95	888.47	317.31	131.29	SALE; For Phase Out
12599	* Fruity	Sweet Candies	•						-	-	335.79	125.39	For Phase Out
11653	Fruity	Sweet Fruits	•	•		15%			1,718.43	859.22	252.71	148.98	SALE
25149	Fruity	Sweet Pink Lemonade	•	•									OUT OF STOCK
12080	* Fruity	Tea, Pear, Honeysuckle	•	•	•				2,829.33	1,414.67	353.67	138.61	
00091	Fruity	Velvet Peach	•										OUT OF STOCK
11868	Fruity	Violet & Jasmine	•	•					2,751.84	1,375.92	343.98	127.36	
<b>SPICY</b>													
2461	* Spicy	Al Fresco	•	•					2,831.36	1,415.68	353.92	129.96	
21184	Spicy	Allspice	•	•	•				2,882.88	1,441.44	360.36	131.29	
20971	* Spicy	Blood Orange Macaron	•	•		30%			2,155.61	1,077.80	384.93	137.18	SALE; For Phase Out
20828	Spicy	Candied Cinnamon	•						3,305.38	1,652.69	413.17	154.46	
1308	* Spicy	Fire	•	•	•	30%			2,158.13	1,079.06	385.38	132.49	SALE; For Phase Out
11588	* Spicy	Freesia & Pink Pepper	•						-	-	274.72	119.49	For Phase Out
61859	* Spicy	Ginger Orange	•	•	•								OUT OF STOCK
63039/4	Spicy	Ginger Tea	•	•	•								
1922	* Spicy	Green Carnation	•	•		30%			2,487.84	1,243.92	444.26	154.27	SALE; For Phase Out
5012V10	Spicy	Japanese Yuzu & Vetiver	•										OUT OF STOCK
20871	Spicy	Lemon & Rosewood	•	•					2,438.29	1,219.15	304.79	121.34	
20769	Spicy	Mandarin, Black Sesame & Cedar	•			25%			2,358.72	1,179.36	393.12	139.15	SALE
20614	* Spicy	Mango Coffee	•			20%			2,932.32	1,466.16	458.18	166.45	SALE
00166	Spicy	Modern Knight	•										OUT OF STOCK
22164	Spicy	Orange Cinnamon	•	•	•	20%			1,753.88	876.94	274.04	105.77	SALE
12300	* Spicy	Pepper Mill	•			30%			1,834.56	917.28	327.60	123.42	SALE; For Phase Out
5201V13	Spicy	Pepper, Cedar & Oud	•										OUT OF STOCK
00361 AF4	Spicy	Pink Pepper & Citrus	•						2,529.76	1,264.88	316.22	115.89	
40332	* Spicy	Spiced Fig Tea	•	•	•	25%			1,435.40	717.70	239.23	115.11	SALE
12260	* Spicy	Spiced Pears	•	•		30%			2,339.06	1,169.53	417.69	145.05	SALE; For Phase Out
01307	Spicy	Spicy Rooibos Tea	•	•	•				2,831.46	1,415.73	353.93	130.97	
<b>SPICY</b>													
12368	Oriental	Amber Harmony	•	•	•				2,555.28	1,277.64	319.41	121.46	
8353	Oriental	Amber Love	•	•	•								OUT OF STOCK
20800	* Oriental	Amber Oud	•			30%			1,896.19	948.10	338.61	137.18	SALE; For Phase Out
11252	* Oriental	Bergamot, Jasmine & Vetiver	•	•	•				-	-	437.98	164.70	For Phase Out
5070	* Oriental	Bergamot, Patchouli & Vanilla	•			30%			1,419.21	709.60	253.43	113.60	SALE; For Phase Out
1303	* Oriental	Black Potion	•			30%			2,206.54	1,103.27	394.03	134.57	SALE; For Phase Out
10369	* Oriental	Bourbon Vanilla	•	•		20%			2,149.06	1,074.53	335.79	125.39	SALE
11833	* Oriental	Cashmere Jasmine	•			20%			2,547.97	1,273.98	398.12	135.55	SALE
2762	* Oriental	Cinnamon Orange	•	•					-	1,602.95	400.74	139.15	For Phase Out
21637	Oriental	Citrus Amber	•	•					3,013.92	1,506.96	376.74	135.22	
25334	* Oriental	Coffee & Patchouli	•	•		30%			2,098.74	1,049.37	374.77	134.75	SALE; For Phase Out
11883	* Oriental	Coral Flower	•	•	•	30%			2,155.61	1,077.80	384.93	137.18	SALE; For Phase Out
11062	* Oriental	Dark Chocolate & Patchouli	•										OUT OF STOCK
20113	* Oriental	English Holiday	•	•		20%			2,515.97	1,257.98	393.12	139.15	SALE
51571	Oriental	Hawthorne	•	•									OUT OF STOCK
21069	* Oriental	Incense Oud	•	•	•	20%			2,201.47	1,100.74	343.98	127.36	SALE
11717	* Oriental	Magnolia, Pepper & Cedar	•			20%			2,121.65	1,060.83	331.51	135.22	SALE
20644	* Oriental	Mandarin Orange & Coriander	•						-	-	296.02	125.39	For Phase Out
11998	* Oriental	Melting Moments	•			20%			3,564.29	1,782.14	556.92	178.46	SALE

